

Measuring pro-environmental behavior: review and recommendations

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Abstract

Any scientific attempt to understand, predict, or promote pro-environmental behavior requires an adequate measurement tool for the assessment of pro-environmental behavior. The multidisciplinary interest in pro-environmental behavior has generated a large variety of such tools, ranging from domain-general and domain-specific self-report measures, field observations conducted with the help of informants, trained observers, or technical devices, to behavioral tasks for use in the laboratory. The present review discusses this broad spectrum of existing approaches to the measurement of pro-environmental behavior, their strengths and weaknesses, as well as possibilities to improve upon them. From this review, we deduce several recommendations for the development, selection, and application of measures in pro-environmental behavior research. We conclude by stressing the importance of established and validated measures for a cumulative science of pro-environmental behavior.

Keywords: pro-environmental behavior; conservation (ecological behavior); measurement; self-report; field observation; laboratory

1 **1. Introduction**

2 Human behavior is commonly accepted as a major contributor to various
3 environmental issues including climate change, environmental pollution, and the loss of
4 biodiversity (Stern, 1992; Swim, Clayton, & Howard, 2011; Wilson, 1988; Wynes &
5 Nicholas, 2017). Addressing these issues requires understanding those human behaviors that
6 mitigate or exacerbate them. This class of behavior has been examined under a plethora of
7 different names (Larson, Stedman, Cooper, & Decker, 2015) in multiple fields of the
8 behavioral sciences including environmental psychology (Steg & Vlek, 2009), organizational
9 psychology (Norton, Parker, Zacher, & Ashkanasy, 2015), behavior analysis (Lehman &
10 Geller, 2004), environmental education (Kollmuss & Agyeman, 2002), and consumer
11 research (Peattie, 2010). Throughout this review, we will refer to this class of behavior as pro-
12 environmental behavior (PEB), noting that it includes the commission of acts that benefit the
13 natural environment (e.g., recycling) and the omission of acts that harm it (e.g., avoid air
14 travel).

15 A crucial prerequisite for a scientific analysis of PEB is the ability to measure PEB.
16 Underlying mechanisms and psychological correlates of a particular behavior can only be
17 uncovered if this behavior can be accurately assessed. Similarly, the effectiveness of
18 interventions to promote PEB can only be evaluated if assessment of the target behavior is
19 possible. The present review discusses approaches to measuring PEB, their strengths and
20 weaknesses, as well as possibilities to improve upon them.

21 As measures of PEB, we consider all attempts to quantify observable properties (i.e.,
22 frequency, latency, temporal extent, or intensity) of behaviors that impact the natural
23 environment. Critically, research traditions differ in how they interpret these measures of
24 behavioral properties (Nelson & Hayes, 1979) or in what they consider the actual object of
25 measurement (Yoder, Lloyd, & Symons, 2018). Measured behavioral properties can be

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26 viewed as context-specific characteristics of behavior itself or as indicators of latent
27 characteristics of the behaving person. Both approaches require the initial quantification of
28 behavioral properties (e.g., the assessment of recycling frequency or of the time spent under a
29 hot shower) to be accurate. If an individual recycled a higher proportion of paper waste in
30 2018 than in 2017, a good measure of paper waste recycling should not take a higher value in
31 2017 than in 2018. Obtaining accurate information on observable properties of PEB is not a
32 trivial task and much of this review is dedicated to scrutinizing whether existing measurement
33 techniques are successful in addressing it. When PEB is viewed as an indicator of a person
34 characteristic (rather than as a context-dependent sample of responding), measurement
35 challenges are not limited to the accurate quantification of observable behavioral properties.
36 In this case, inferences are made regarding the underlying latent construct that require
37 additional assumptions (e.g., some degree of stability across contexts). As detailed in sections
38 2.1 and 5.1, these inferences and assumptions are particularly relevant for research on
39 individual differences in the propensity to engage in PEB. In contrast, less additional
40 assumptions are involved when context-specific PEB characteristics are considered to be
41 relevant in and of themselves (e.g., when they are assessed as outcome measures in
42 experimental studies, see also sections 5.2 and 5.3). In practice, objects of behavioral
43 measurement lie on a continuum between two extremes (i.e., context-dependent responding
44 and generalized person characteristic), differing in the level of inference involved in
45 interpreting quantifications of behavioral properties (Yoder et al., 2018).

46 An additional note seems warranted with regard to the selection of the behaviors
47 reviewed here. As indicated in the definition above, we followed an impact-oriented approach
48 in focusing on behaviors that actually affect the natural environment. Intent-oriented measures
49 (e.g., the self-report item “Have you ever taken any action out of concern for climate
50 change?”, Whitmarsh, 2009) do not necessarily assess behavior with actual environmental

51 impact and are not further discussed in our review. Moreover, while all types of PEB, by
52 definition, involve positive consequences for the environment as a common denominator,
53 classes of PEB also seem to differ substantially from each other (Stern, 2000; Truelove &
54 Gillis, 2018). For example, many categorizations of PEBs involve a distinction between
55 private-sphere and public-sphere behaviors (Larson et al., 2015; Stern, 2000; Stern, Dietz,
56 Abel, Guagnano, & Kalof, 1999). While we did not set out to exclusively review measures of
57 private-sphere PEBs, the reader will see that most of the measures and examples discussed in
58 this article pertain to conservation behaviors that occur within the private sphere. To some
59 extent, this focus is reflective of the field of PEB research, as the variety of approaches to
60 study public-sphere PEB has been limited thus far. For example, we have no knowledge of
61 approaches to quantify environmental activism by objectively observing behavior in the field
62 or laboratory. Given this focus on private-sphere PEB, readers should keep in mind that not
63 all of the conclusions made in this review might be generalizable to all PEB domains.

64 This review is intended to be of practical use to everyone who wishes to measure PEB.
65 To this end, we will first provide an illustrative overview of the wide spectrum of existing
66 measurement approaches. Starting with the review of self-report measures, we will go on to
67 discuss field observation methods, before turning to the laboratory assessment of PEB. We
68 will conclude by deducing recommendations on how to select a measurement approach given
69 a particular research question.

70 **2. Self-report measures of pro-environmental behavior**

71 Self-report assessment entails that individuals are asked to provide information on the
72 properties of the behaviors they perform in everyday life. Individuals can respond to this
73 request in the course of interviews, via (e)mail, or by completing online questionnaires. Self-
74 report data can typically be collected at a low cost, which makes self-report PEB measures

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75 attractive to researchers requiring large sample sizes or for inclusion into large-scale
76 (international) social survey research (e.g., Pisano & Lubell, 2017; Tam & Chan, 2017).

77 Self-report assessment can target different behavioral properties by asking individuals,
78 for example, if they engage in a PEB at all, how frequently they engage in it, or how pro-
79 environmental a particular behavior of theirs is (e.g., *At which temperature do you wash your*
80 *clothes?*). Questions can refer to different time frames, ranging from the present (e.g., *How*
81 *often do you...?*) to a specified (e.g., the past month or year) or unspecified interval in the
82 past. In addition, self-report measures of PEB differ with regard to their specificity (see
83 Vining & Ebreo, 2002, for a discussion of the relevance of this dimension). Items can either
84 refer to PEB in general (e.g., *“I participate in pro-environment behaviors.”*, Obery & Bangert,
85 2017) or specify the characteristics of a particular PEB in question (e.g., *“In the past month,*
86 *when I am at home I recycle paper.”*, Maki & Rothman, 2017).

87 While some authors rely on single-item measures to assess specific or general PEB,
88 others construct more comprehensive multi-item scales that are typically less affected by
89 measurement error (Churchill, 1979). Multi-item scales for the assessment of PEB are highly
90 diverse. For example, Markle (2013) identified not less than 42 unique multi-item PEB
91 measures in 49 reviewed studies. Many of these scales are *ad hoc* measures of unknown
92 psychometric quality that have been developed for a particular research project (Dono, Webb,
93 & Richardson, 2010).

94 Other researchers create PEB scales based on an explicit psychometric analysis of item
95 and scale properties. This practice provides others with the evidence-based confidence
96 necessary to use the same validated scale in their own study, thus contributing to a cumulative
97 science of PEB. An overview (Table S1) and discussion of established multi-item self-report
98 measures of PEB can be found in the Supplementary Materials. A large number of these
99 scales has been designed for the assessment of an individual’s propensity to engage in pro-

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100 environmental behavior across different domains. Based on its frequency of use and
101 thoroughness of psychometric evaluation, the General Ecological Behavior (GEB) measure
102 (Kaiser, 1998; Kaiser & Wilson, 2004) can probably be considered the best established of
103 these domain-general propensity measures. Next to such global PEB measures, more specific
104 scales exist that focus on particular populations (e.g., children, Evans et al., 2007; Kaiser et
105 al., 2007), particular contexts (e.g., the workplace, Boiral & Paillé, 2012; Robertson &
106 Barling, 2017), or particular domains of PEB (e.g., activism, Alisat & Riemer, 2015; or
107 consumption behavior, Roberts, 1996).

108 Further adding to the toolbox of the PEB researcher, diary procedures differ from the
109 scales described above in that they require participants to report their behavior on multiple
110 occasions. Self-report diaries have been used, for example, to have participants indicate, for
111 every day, how many items of paper they recycled (Chu & Chiu, 2003), when they switched
112 on and off their office lights (Maleetipwan-Mattsson, Laike, & Johansson, 2013), or the
113 characteristics (e.g., duration, distance, travel mode) of each trip they took (Bamberg, 2006).

114 Finally, self-reports of PEB are also used to create ecological footprint measures
115 (Bleys, Defloor, van Ootegem, & Verhofstadt, 2018; Huddart Kennedy, Krahn, & Krogman,
116 2015). Rather than PEB per se, footprint measures assess the product of behavior and its
117 environmental significance. To this end, participants are asked to report on a number of PEBs
118 and the resulting data are then multiplied with the associated amounts of energy used or
119 carbon emissions produced.

120 **2.1 Limitations of self-report measures of pro-environmental behavior**

121 The validity of self-report measures assessing properties of PEBs has often been
122 questioned (Gifford, 2014; Lange, Steinke, & Dewitte, 2018). In order for a self-report item to
123 qualify as a valid PEB measure, responses to this item need to correspond to the properties of
124 the respective behavior. For example, if Person A recycles paper more often than Person B,

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125 Person A should indicate a higher frequency of paper recycling in response to the question
126 “*How often do you recycle paper?*” than Person B. Similarly, responses of Person A should
127 scale with paper-recycling fluctuations in the everyday life of Person A. These assumptions,
128 however, might not always be very realistic.

129 First, it is highly unlikely that all respondents have the same idea of the concepts of
130 “paper”, “recycling”, and “often” (see also Kormos & Gifford, 2014). Even within
131 individuals, the answer to the question of how often is “often” could change, for example,
132 after an intervention. Second, such a question does not ask for a simple behavioral report, but
133 rather for an extensive retrospective survey including appropriate aggregation procedures.
134 Upon presentation of the item “*How often do you recycle paper?*”, respondents are in a
135 particularly bad position to do such a survey. Until a few seconds ago, they did not know that
136 this was their task, they are not trained in behavioral observations, they may have forgotten
137 many instances of paper recycling, and they might not be very motivated to spend large
138 amounts of time to conduct a thorough survey for every single item. Repeated assessment of
139 PEB (e.g., in the context of diary studies) or inquiring about dichotomized practices or
140 circumstances (e.g., car ownership, Kaiser, Frick, & Stoll-Kleemann, 2001) may reduce these
141 survey demands and increase the accuracy of self-reports. Third, individuals are not impartial
142 observers of their own behavior. They may want their response to be consistent with the other
143 responses they gave in the study, the way they would like to behave, or the expectations or
144 preferences of the researcher. Studies examining the last possibility typically find small and
145 non-significant correlations between self-report measures of PEB and social desirability
146 scales (Milfont, 2009).

147 In sum, there are many factors that can compromise the validity of answers to
148 questions like “*How often do you recycle paper?*”. This does not imply that the scores
149 produced on self-report measures of PEB are meaningless. Just like questions about

150 environmental attitudes and intentions, PEB items might reflect an individual's propensity to
151 engage in PEB (Kaiser, Byrka, & Hartig, 2010). All other things being equal, an individual
152 with a high propensity to engage in PEB can be expected to show more PEB than an
153 individual with a low propensity. Identifying the determinants of such a propensity might be a
154 fruitful endeavor, for example, for personality researchers (Brick & Lewis, 2016; Markowitz,
155 Goldberg, Ashton, & Lee, 2012). However, information about pro-environmental propensities
156 cannot be used to infer the actual frequency (or other properties) of PEB in everyday life,
157 simply because all other things are not equal (i.e., behavior occurs in a dynamic context of
158 costs, constraints, and competing propensities).

159 Finally, self-report measures are difficult to use in experimental PEB studies (Lange et
160 al., 2018). When participants are asked to survey their everyday PEB themselves, they must
161 be given a sufficient amount of time to change their behavior after exposure to an
162 experimental manipulation. Self-reports of PEB thus have to be collected in multiple testing
163 sessions, a requirement that might discourage many researchers. As a result, researchers
164 interested in causal relationships often resort to self-report measures of antecedents of PEB
165 (e.g., intention) or hypothetical scenarios and thus end up studying verbal behavior (rather
166 than behavior with actual environmental consequences) that can be shown at no cost (see
167 Klein & Hilbig, 2019, for data on the relevance of studying consequential behavior). An
168 alternative to this approach is measuring PEB in its context, which will be discussed in the
169 following sections.

170 **3. Field observations of pro-environmental behavior**

171 Field observations of PEB promise a certain degree of objectivity as they acquire
172 information about behavioral properties without relying on the subjective report of the
173 behaving individual. Similar to self-report measures, field observations of PEB can take many
174 different forms. We follow Kormos and Gifford (2014) in distinguishing these approaches

175 based on how the observation is conducted: by informants, trained observers, or the use of
176 device measurements.

177 **3.1 Informant reports**

178 Informant reports are obtained from well-acquainted others, such as friends, spouses,
179 or co-workers of the target individual (Vazire, 2006). These informants are either asked for a
180 retrospective account of their casual observations (e.g., Seebauer, Fleiß, & Schweighart,
181 2017) or to deliberately observe target individuals for a given time before reporting on their
182 behavior (e.g., Lam & Cheng, 2002). Report forms closely resemble those used in self-report
183 research on PEB. For example, Lam and Cheng (2002) derived their informant measure from
184 a self-report measure by replacing, among others, the item “*Do you recycle paper?*” with the
185 item “*Does your spouse recycle paper?*”. Of course, such measures might be affected by
186 problems similar to those affecting self-report measures. Informants might tend to produce
187 observation records that are consistent with their view of how the target individual is or
188 should be. To improve objectivity, informants can be trained and the agreement between
189 multiple raters observing the same behavior (i.e., the inter-rater reliability) can be evaluated.
190 This approach is exemplified by a study by Chao and Lam (2011) who ascertained that PEBs
191 of dormitory residents were rated similarly by all of their roommates before using the
192 roommates’ observations for hypothesis-testing analyses.

193 **3.2 Trained observers**

194 Instead of relying on recruited informants, researchers can also conduct behavioral
195 observations themselves or train students in observing selected PEBs. In contrast to
196 informants, trained observers can focus exclusively on the task of observing the target
197 individual’s PEB. This concentration on the variable of interest and the lack of a personal
198 relationship with the target can be expected to increase the accuracy of behavior recordings.

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199 Observational methods differ with regard to the object of observation (behavior vs. products
200 of behavior) and the observational context (naturalistic vs contrived situations; Kazdin, 1979).

201 PEB has been directly observed in naturalistic situations by registering the travel mode
202 of traffic participants (Mayer & Geller, 1982-1983), counting the number of returnable bottles
203 in the shopping cart of grocery shop customers (Geller, Farris, & Post, 1973), and recording
204 whether car drivers turned off their engines at a closed level crossing (Meleady et al., 2017).
205 In contrast, researchers analyzing the composition of participants' garbage (Corral-Verdugo,
206 Bernache, Encinas, & Garibaldi, 1994-1995; Cote, 1984), recording whether machines were
207 turned off when unoccupied (Siero, Bakker, Dekker, & van den Burg, 1996), counting
208 recycling bins at the curb (Gamba & Oskamp, 1994), or checking for non-reused towels on
209 the floor of hotel rooms (Goldstein, Cialdini, & Griskevicius, 2008) rather observed the
210 products of PEB (also referred to as behavioral residue, Gosling, Ko, Mannarelli, & Morris,
211 2002). They did not witness individuals actually performing a PEB. The fine line between
212 observing behavioral products or behavior itself can be illustrated by studies assessing
213 whether individuals turned off the lights after exiting a room. While Bergquist and Nilsson
214 (2016) directly observed the behavior of switching off the lights, Dwyer, Maki, and Rothman
215 (2015) assessed the status of the lights before and after individuals entered the black box of a
216 bathroom, and then inferred behavior from changes in light status (see also Murtagh,
217 Gatersleben, Cowen, & Uzzell, 2015). To the degree to which it can be ensured that a chosen
218 product can only be produced by the PEB of the target individual, observations of behaviors
219 and behavioral products can be treated as practically equivalent.

220 When baseline frequencies of a PEB are low or when it is important that all
221 individuals have similar opportunities to perform the behavior, it can be sensible to contrive a
222 situation that facilitates the behavior of interest. Recording how much money visitors of a
223 national park donate in response to a request for supporting the park (Alpizar, Carlsson, &

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224 Joansson-Stenman, 2008) is a straightforward example of observing PEB in a contrived
225 situation. Examples for observing behavioral products in contrived situations include
226 assessing whether participants correctly dispose of a handbill distributed in a grocery shop
227 (Geller, Wittmer, & Tusso, 1977), attach a previously distributed sticker prohibiting
228 advertisements to their mailbox (Hamann, Reese, Seewald, & Loeschinger, 2015), or mail
229 back a public transport ticket they received from the experimenter after having used it
230 (Bamberg, 2002; see also Katzev & Bachman, 1982).

231 Observations of behavior in a naturalistic or contrived situation should be unobtrusive
232 in order not to evoke reactance (Kazdin, 1979; 1982). For example, observers in the studies
233 cited above were stationed in a parking car (Mayer & Geller, 1982-1983) or in an office
234 having an unobstructed view on the scene of interest (Murtagh et al., 2015). This requirement
235 is easier to meet when observing products of PEB that cannot be affected by the observer's
236 presence. The use of camera recordings, in accordance with ethical standards, can help
237 achieving comparable levels of unobtrusiveness for direct observations of PEB.

238 Errors and bias on part of the trained observer are commonly considered “not harmful
239 unless they go undetected and unmeasured” (McCall, 1984, p. 273). Detection and
240 measurement typically occurs in the course of evaluating inter-rater reliability. In addition,
241 careful selection, training, and supervision of observers is required to ascertain that behavior
242 ratings are not systematically distorted by observers' prejudices or expectations. Observer
243 drift (i.e., “implicit changes in code definitions made by observers over time”, Smith, 1986, p.
244 720) represents another possible threat to the validity of observer ratings. This risk can be
245 controlled by testing coding systems for unambiguity and exhaustiveness before using them in
246 a field study.

247 **3.3 Device measurements**

248 When observing PEB in the field, researchers can also draw on a variety of technical
249 devices. Most often, these devices do not assess PEB directly but rather a PEB product. An
250 early example is provided by Foxx and Hake (1977) and Hake and Zane (1981) who checked
251 participants' odometers to calculate the distance travelled by car. Household consumption of
252 electricity, gas, and water is another popular variable for device-mediated measurement.
253 These data can be obtained by visiting participating households to monitor their utility meters
254 (Schultz et al., 2016; Winett & Nietzel, 1975). Other researchers have requested consumption
255 (Gregory & Di Leo, 2003) or billing data (Sapci & Considine, 2014) from utility companies
256 or inspected participants' thermostat settings (Walker, 1979). With regard to such
257 consumption data, the gap between particular PEBs and the observed behavioral product is
258 particularly large. Meter readings are aggregate products of all utility-consuming behaviors of
259 all individuals who have access to the utilities tracked by a particular meter. Hence, changes
260 in meter readings cannot be attributed to a particular behavior of a particular individual
261 (Gatersleben et al., 2002). This gap between meter readings and behavior could be bridged by
262 tracking utility consumption of specific devices that are typically only used by one individual
263 (e.g., smartphones). Alternatively, it is possible to use measurement devices to track PEB
264 itself rather than its products. The extant measurement approach that comes closest to this
265 idea might be the assessment of speeding behavior by the use of GPS technology installed in
266 participants' cars (Bolderdijk, Knockaert, Steg, & Verhoef, 2011). GPS data might also allow
267 for the identification of travel mode choices (Brown et al., 2016; Xiao, Juan, & Zhang, 2015),
268 which would open interesting possibilities for future field studies on PEB.

269 **3.4 Limitations of field observations of pro-environmental behavior**

270 The main factor accounting for popularity differences between self-report measures
271 and field observations of PEB might be data-collection cost. Measuring PEB in the field often
272 requires more financial resources (e.g., for paying trained observers), time (e.g., to collect a

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273 sufficiently large sample), and preparatory efforts (e.g., to obtain approval from an ethics
274 committee) than distributing an online questionnaire. In addition, many of the questions that
275 are typically addressed via self-reports are difficult to address with observational data. For
276 example, examining the relationship between self-report measures of potential PEB predictors
277 and field measurements of PEB would necessitate having individuals complete a
278 questionnaire while, after, or before observing their behavior in an unobtrusive way. In many
279 of such cases, measurement of the predictor variables might distort measurement of the
280 outcome variable. Field observations appear more useful in experimental research (e.g., when
281 evaluating the effectiveness of interventions to promote PEB). However, the complexity of
282 field settings often undermines the validity of experimental field research. Researchers may
283 not always have sufficient control over the experimental situation to randomly assign
284 participants to different conditions. For example, if a study were to administer information
285 about an environmental issue via posters or billboards, the information would be perceived by
286 target individuals and their neighbors (who are thus ineligible for a no-intervention control
287 group). If the same information were mailed to target individuals, they might talk about it
288 with their neighbors, who might then wonder why they are treated differently. Hence, when
289 studying such an intervention in the field, randomization cannot occur on the level of
290 individuals, but only on higher levels (e.g., neighborhoods, Keller, 1991; cafeterias, Dupré &
291 Meineri, 2016; or residence halls, Mallett & Melchiori, 2016). Moreover, experimenters may
292 not always be able to reliably track all participants contributing data points to their
293 observation. In the field studies by Murtagh and colleagues (2015) and Bergquist and Nilsson
294 (2016), the unit of analysis were visits of a room (where individuals could turn off the lights
295 or not). The same individual might have visited the room multiple times and thus contributed
296 multiple observations in the same or different experimental conditions. Finally, the difficulties
297 of collecting background data from observed individuals mentioned above further constrain

298 the possibilities associated with field experimental research. Field experiments on PEB
299 typically involve neither manipulation checks nor the assessment of potentially relevant
300 control variables (see Hamann et al., 2015, for discussion). Relatedly, it is often impossible to
301 relate the effectiveness of interventions to individual-difference variables (which would be
302 necessary for developing tailored interventions).

303 **4. Laboratory observations of pro-environmental behavior**

304 In contrast to field observations, a higher degree of experimental control can be
305 achieved when studying PEB in the laboratory. In the laboratory, participants are per
306 definition exposed to a contrived situation and conditions can be arranged for experimenters
307 to directly observe a type of PEB as it unfolds. Some researchers have tried to
308 inconspicuously embed an opportunity for showing PEB within a sequence of tasks given to
309 the participant. For example, Murtagh and colleagues (2015) assessed whether participants
310 turned off the laboratory lights before switching to another testing room. Similarly, Huffman,
311 Van Der Werff, Henning, and Watrous-Rodriguez (2014) asked their participants to dispose
312 of the materials they were given for a mock task. When doing this, participants could choose
313 between a recycling bin and a trash bin and they were awarded one point for every material
314 that was correctly disposed of. In a further laboratory study involving multiple measures of
315 PEB, Cornelissen, Pandelaere, Warlop, and Dewitte (2008) assessed participants' choice
316 between recycled and regular paper when offering them a notepad as a gift as well as how
317 much scrap paper participants used whilst completing a mock task.

318 Other researchers exposed participants to explicit tasks on which they could behave
319 pro-environmentally or not. Most often, such tasks involve the possibility to allocate money in
320 a pro-environmental way. Participants in the study by Barber, Bishop, and Gruen (2014) were
321 asked to use their participation fee to make a bid for organic vs. conventional wine in an
322 auction task. Similarly, participants tested by Vesely and Klöckner (2018) earned money in

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323 one part of the study and could then donate parts of it to an environmental organization of
324 their choice. Such tasks can also be administered over the internet. Hanss and Böhm (2013)
325 endowed the participants of their online study with a small budget they could use to purchase
326 either organic or conventional products. Similarly, participants received small fees for
327 participating in the online study by Clements, McCright, Dietz, and Marquart-Pyatt (2015)
328 and they could donate parts of this budget to an environmental organization. In another online
329 study, participants used a navigation system to choose between different travel routes (Taube,
330 Kibbe, Vetter, Adler, & Kaiser, 2018). Routes were either associated with long waiting times
331 and large emission savings (i.e., large donations, made by the researcher, to an environmental
332 organization that compensates for greenhouse gases) or with short waiting times and small
333 emission savings. Hence, choosing the pro-environmental route involved actual waiting-time
334 cost for the participants. Despite its relative convenience, the online administration of
335 behavioral tasks is also associated with a loss of experimental control when compared to
336 assessment in the laboratory. Participants might not be focused on the online survey, consult
337 outside sources, or forgo the consequences of their behavior (e.g., by pursuing alternative
338 activities during the waiting periods in the task by Taube et al., 2018).

339 The laboratory tasks reviewed thus far are *ad hoc* measures of PEB. They have been
340 used based on the rationale that the behaviors involved have obvious consequences for the
341 environment and can thus be considered to be pro-environmental. Yet, the face validity of
342 those tasks does not abolish the need for standardized and psychometrically evaluated
343 measurement tools. Such tools would allow for assessing PEB at known levels of reliability
344 and validity, thereby yielding results that can be meaningfully compared across studies and
345 laboratories. In addition, they can be considered an antidote against researcher degrees of
346 freedom (Simmons, Nelson, & Simonsohn, 2011). Where an established protocol for the
347 collection and analysis of PEB data exists, there is less room for arbitrary methodological

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348 choices that might lead to the inflation of false-positive rates and effect sizes. Despite these
349 advantages, only few established laboratory tasks have found application in the field of PEB
350 research.

351 One of these rare established tasks related to the assessment of PEB is the FISH
352 simulation developed by Gifford and colleagues (Gifford & Gifford, 2000; Gifford & Wells,
353 1991). In this task, participants act as fishers deciding how many fish to catch across multiple
354 seasons. For each fish they catch, participants receive a small amount of money. If some fish
355 are left in the ocean at the end of a season, the resource (i.e., fish) can regenerate at a rate
356 chosen by the experimenter. Critically, participants do not make fishing decisions in isolation,
357 but play together with other participants or computer-simulated fishers. These conditions
358 create a commons dilemma. Fishers can either maximize their personal short-term gain or
359 restrain themselves with an eye on the sustainable long-term management of the common
360 resource. A typical FISH outcome measure is the proportion of fish taken by an individual,
361 which can be interpreted as an indicator of preservationist resource-management practices
362 (Gifford & Hine, 1997). The task allows for user-defined changes of numerous parameters
363 (e.g., the level of “greed” of the computer-simulated fishers). The most recent task manual
364 can be found at <http://web.uvic.ca/~esplab/?q=tools>.

365 It should be noted that fishing behavior in this simulation does not have actual
366 consequences for the environment (see Tarditi, Hahnel, Jeanmonod, Sander, & Brosch, 2018,
367 for a recently developed but not yet explicitly validated social dilemma task with
368 environmental consequences). Fishers impact the simulated environment, but this impact
369 translates to the real world only as consequences for the fisher and any potential fellow
370 players (who might have fewer fish to catch in following seasons, resulting in a smaller
371 payout). Hence, the behavior of a restrained fisher might rather be considered to be long-term
372 oriented, cooperative, and economically sustainable than truly pro-environmental.

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373 In contrast, the recently developed Pro-Environmental Behavior Task (PEBT, Lange et
374 al., 2018) involves actual consequences, not only for the participant, but also for the
375 environment. The task requires participants to make a number of trips. For each trip, they can
376 choose between an environmentally friendly (e.g., the bicycle) and an environmentally
377 unfriendly (e.g., the car) mode of transportation. Following their choice, they have to endure a
378 waiting period, which is typically longer for the environmentally friendly than for the
379 environmentally unfriendly option. However, whenever participants choose the
380 environmentally unfriendly option, a series of USB-powered lights is illuminated for the
381 duration of the trip. The associated waste of energy and CO₂ emissions make this option truly
382 environmentally unfriendly and choosing the environmentally friendly PEBT option an actual
383 PEB. The proportion of trials on which participants choose the environmentally friendly
384 option indicates how participants trade off personal and environmental consequences. It has
385 thus been proposed to be a suitable measure of PEB in the laboratory, a notion that has
386 received support in recent validation studies (Lange et al., 2018). The framing and parameters
387 of the PEBT can easily be adapted to allow addressing particular research questions.
388 Researchers interested in using the task can download it at <https://osf.io/tcnza/>.

389 Another laboratory task that has recently been developed and validated is the Greater
390 Good Game (GGG, Klein & Hilbig, 2018; Klein, Hilbig, & Heck, 2017). The game is played
391 by three participants, who all receive a small monetary endowment at the beginning of each
392 trial. Participants can either keep this money to themselves, donate it to a group account, or
393 donate it to an environment account. Donations to the group account are doubled by the
394 experimenter and then equally distributed among all participants. Donations to the
395 environment account are doubled as well and then donated to an environmental organization.
396 This procedure is repeated multiple times and payoffs of a randomly selected trial are actually
397 paid out to participants and the environmental organization. Due to its forced-choice task

398 structure, the task allows dissociating forms of cooperative behavior and PEB. Precise task
399 instructions for the GGG can be found at <https://osf.io/zw2ze/>.

400 **4.1 Limitations of laboratory observations of pro-environmental behavior**

401 Laboratory studies are, per definition, conducted in an artificial environment. With this
402 in view, some researchers consider studies using laboratory measures of PEB to lack
403 ecological validity (e.g., Jacobs & Harms, 2014; Sörqvist, Haga, Holmgren, & Hansla, 2015).
404 Ecological validity is an elusive construct that has been inconsistently defined
405 (Bronfenbrenner, 1977; Schmuckler, 2001). For example, an investigation might be “regarded
406 as ecologically valid if it is carried out in a naturalistic setting and involves objects and
407 activities from everyday life” (Bronfenbrenner, 1977, p. 515).

408 When following such a definition, one can only conclude that research using the
409 PEBT, for example, must be ecologically invalid. Everyday life choices between the car and
410 the bicycle are not made by clicking on a symbol on a computer screen. The PEBT is not
411 completed in a “naturalistic setting” (but in the laboratory), and it does not involve objects
412 (e.g., cars and bicycles) nor activities (e.g., searching for keys) “from everyday life”. Some
413 researchers may fear that this artificiality of laboratory situations critically limits the
414 generalizability of research conducted in the laboratory in general.

415 Fortunately, a closer look at issues of ecological validity and generalizability suggests
416 that these concerns are largely unwarranted (Bronfenbrenner, 1977; Schmuckler, 2001). The
417 definition given above is typically considered to be too simplistic and misleading (e.g.,
418 Bronfenbrenner, 1977; Dunlosky, Bottiroli, & Hartwig, 2009). Findings obtained in an
419 artificial lab environment might be highly generalizable and findings obtained in a naturalistic
420 field setting might not generalize beyond this specific setting at all. What, then, determines
421 the generalizability of results beyond the context in which they have been produced?

422 According to Schmuckler (2001), “the issue involves identifying the critical
423 theoretical parameters underlying the psychological processes in question and then
424 determining whether these parameters occur in the empirical context” (p. 432). This definition
425 illustrates the close link between the ecological validity of an investigation and its theoretical
426 background. In the case of the PEBT, for example, the task was created to reflect the “conflict
427 between individual and environmental consequences, which is characteristic of many
428 environmentally significant decisions in everyday life” (Lange et al., 2018, p. 47). In the
429 words of Schmuckler (2001), individual consequences, environmental consequences, and the
430 conflict between them are identified as “the critical theoretical parameters” underlying pro-
431 environmental decision-making. According to his definition, findings obtained with the PEBT
432 in the laboratory can fail to generalize for two reasons.

433 First, the identified theoretical parameters might not be critical for PEB. Laboratory
434 PEBT findings can only be expected to generalize to the extent that the analysis regarding the
435 conflict underlying environmentally significant decisions is accurate. They are unlikely to
436 generalize to behaviors that are primarily driven by other parameters. This implies that one
437 would expect them to generalize to some everyday situations (i.e., those that primarily involve
438 this conflict), but not to others (i.e., those that are dominated by a different conflict).

439 Second, the identified theoretical parameters might not occur in the empirical context.
440 PEBT findings from the laboratory can only be expected to generalize to the extent that the
441 task structure accurately reflects the conflict between individual and environmental
442 consequences. One might argue, for example, that the task structure does not do so because
443 the waiting times on the PEBT and the amount of energy consumed by the USB-powered
444 PEBT lights are negligible. The question of whether the operationalizations of these
445 parameters are effective in establishing a conflict between them is an empirical one that can
446 and should be addressed in the context of validation studies (e.g., Lange et al., 2018).

447 The above analysis illustrates that laboratory measures of PEB can produce
448 generalizable results (despite being artificial) if they involve an effective operationalization of
449 the critical parameters underlying the PEB(s) of interest. Variables that can be shown to affect
450 behavior on a laboratory task that meets these criteria can be expected to also affect those
451 everyday pro-environmental decisions that are shaped by the same critical parameters.
452 Notably, this does not guarantee that a field study on a PEB will find an effect of similar size
453 when manipulating the variable in the same way as in the laboratory. Field situations involve
454 a degree of noise that may render a small effect from the laboratory very difficult to detect.
455 This does not imply that the effect is practically meaningless, but rather that the intervention
456 has to be adjusted to exert appreciable effects in the field. We will revisit this issue in the
457 following section.

458 **5. Recommendations**

459 The last decades of PEB research have produced a large diversity of measurement
460 tools. Parts of this diversity can be attributed to the variety of research priorities and
461 methodological preferences that emerges from the multidisciplinary interest in PEB. Other
462 parts might rather reflect a tendency to create idiosyncratic *ad hoc* measures that seem to be
463 best suited to address the research question at hand. This tendency is unfortunate as it stands
464 in the way of a cumulative science of PEB. Note that it makes sense not to use an established
465 measure just because of it being established when this measure does not meet the
466 requirements of a particular research project. Similarly, it is likely that for some questions
467 about PEB, searches for a suitable established measure will be in vein. However, it does not
468 follow that researchers in such situations should use just any measure to assess PEB. If a
469 research question cannot be answered convincingly because of the lack of a suitable
470 established measure of PEB, it might be advisable to take a step back to systematically
471 develop such a measure first.

472 For many research goals, however, a suitable established tool to measure PEB might
473 already exist. This raises the question of how to identify this tool from the large number of
474 measures reviewed in this paper. Unsurprisingly, the answer to this question depends on the
475 objectives of the particular research project. In the following, we will consider a range of
476 research objectives in the study of PEB and discuss those measurement approaches that seem
477 most suitable to address them.

478 **5.1 Objective 1: Characterizing individual differences in pro-environmental behavior**

479 When approached from an individual differences perspective (Brick & Lewis, 2016;
480 Markowitz et al., 2012), PEB measurement does not focus on quantifying properties of the
481 behavior itself, but rather views behavior as an indicator of an individual's propensity to
482 engage in PEB (Nelson & Hayes, 1979). When examining the personality factors that
483 correlate with such a propensity, it may not be very promising to assess PEB in a very specific
484 situation in the field or in the laboratory. Even if, for example, the recycling of study materials
485 in the laboratory or of trash in the cafeteria is related to a general propensity to behave pro-
486 environmentally, these specific instances of PEB will only reflect a small portion of the
487 general propensity. In other words, if the propensity is measured via such specific indicators,
488 variance in the resulting measure may primarily be error variance. Assessment of a general
489 propensity requires a general measure of PEB and all established general measures of PEB
490 that are currently available rely on participants' self-reports. Using the GEB scale (Kaiser,
491 1998) as the measure with the strongest psychometric support (Arnold, Kibbe, Hartig, &
492 Kaiser, 2018; Kaiser & Wilson, 2004; Kaiser, Doka, Hofstetter, & Ranney, 2003; Kaiser,
493 Merten, & Wetzel, 2018; Kaiser et al., 2001, 2010) may be a good starting point for studying
494 the personality correlates of general PEB. However, as personality traits are typically assessed
495 via self-reports as well, any correlations revealed by this approach are likely to be inflated by
496 common-method variance. An obvious remedy to this problem is the use of multiple methods

497 to measure PEB and the supposedly related personality traits (Podsakoff, MacKenzie, Lee, &
498 Podsakoff, 2003). Adding informant reports to a study might be an easy way to achieve such
499 methodological multiplicity (Vazire, 2006). Given the large number of established self-report
500 measures of PEB, it is surprising that not a single established informant rating scale can be
501 found in the PEB literature. A validated informant version of, for example, the GEB scale
502 might substantially enhance researchers' possibilities to study individual differences in
503 general PEB.

504 An intriguing alternative would be the development of laboratory test batteries or
505 multifaceted field recordings. The latter approach is illustrated by a study by Weigel and
506 Newman (1976) who offered participants various opportunities to engage in PEB (signing
507 petitions, participation in a roadside litter pick-up program, recycling) over an observation
508 period of eight months. In the laboratory, such observations of different instances of PEB
509 from the same participants could be conducted in a more time-efficient manner (see
510 Cornelissen et al., 2008; van Horen, van der Wal, & Grinstein, 2018). Aggregation across
511 multiple behavioral observations into a comprehensive PEB index can help uncover
512 relationships with personality traits or other general psychological predictors of PEB (e.g.,
513 attitude, Weigel & Newman, 1976). Along the lines of self-report scales, prospective multi-
514 observation assessments of PEB would benefit from taking into account differences between
515 behavioral difficulties, which might otherwise artificially reduce the correlation between
516 behaviors (Kaiser & Wilson, 2004).

517 **5.2 Objective 2: Understanding the mechanisms underlying pro-environmental behavior**

518 Researchers who want to explain or change PEB are interested in causal mechanisms,
519 and the gold standard for understanding causation is the experimental method. As discussed
520 above, experiments on PEB are difficult to conduct in a controlled and valid way when using
521 either self-reports or field observations to measure PEB. In contrast, behavioral experiments

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522 in the laboratory offer the degree of experimental control that is needed to characterize causal
523 effects on PEB. This characteristic should especially appeal to researchers who would like to
524 develop interventions to promote PEB. Ultimately, these researchers do not wish to change
525 PEB in the laboratory and as a consequence, it may seem intuitive to test potential
526 interventions directly in the field. The field, however, is not the ideal situation to generate the
527 vast amount of information that is required to understand the mechanism of action of a newly
528 developed intervention. Due to the associated cost, field studies are often limited to the
529 comparison of only few experimental conditions (e.g., intervention vs. control group). Such
530 field research designs necessarily leave a large number of important questions unanswered.
531 Does the effect size increase systematically when the intervention is administered in
532 increasing doses? Which attributes of the intervention affect its effectiveness and which do
533 not? How does the intervention interact with other interventions? On which situational or
534 personal variables does its effectiveness depend? Does the intervention cause unintended side
535 effects and which factors can help mitigate them?

536 Similar questions are on the mind of biomedical researchers during early (preclinical)
537 phases of drug development. Just like researchers who want to promote PEB, they ultimately
538 want their intervention to exert an effect in the field. However, their process of scientific
539 inquiry naturally starts in the laboratory where they take advantage of superior experimental
540 opportunities. Only after these opportunities have been used to establish the drug's
541 mechanism, effectiveness, and safety in the laboratory, research would proceed to clinical
542 phases testing the drug in the field. Such a multi-step procedure reduces the costs and
543 increases the interpretability of late-stage field studies. Field studies do not have to examine
544 every conceivable intervention, but they can rely on laboratory data to identify the most
545 promising configurations of candidates and doses. If a field study conducted under limited
546 experimental control finds an intervention to be effective, laboratory evidence for the

547 underlying mechanism can inform the interpretation of this effect. If a field study finds no
548 such effect, mechanistic insights from the laboratory can inform the search for probable
549 reasons.

550 Along the lines of biomedical research, research on PEB can be expected to benefit
551 from a shift towards studying mechanisms and potential interventions under controlled
552 laboratory conditions. In order for this research to produce meaningful results, it needs to
553 employ validated laboratory measures of PEB. Such measures have been in short supply due
554 to the field's focus on self-reports and field observations, but tasks such as FISH (Gifford &
555 Gifford, 2000), the PEBT (Lange et al., 2018), or the GGG (Klein et al., 2017) are promising
556 starting points for an experimental analysis of PEB in the laboratory.

557 **5.3 Objective 3: Evaluating the effectiveness of interventions to promote pro-**
558 **environmental behavior**

559 While the development and evidence-based fine-tuning of PEB interventions can best
560 be achieved under controlled laboratory conditions, interventions will ultimately have to
561 undergo empirical evaluation in the field. In general, such evaluations should be most useful
562 and least biased when they involve the unobtrusive observation of PEB or of a strongly
563 correlated PEB product. Field evaluations may address different questions about a given
564 intervention and these questions favor different observation methods. For example, one could
565 ask whether an intervention that proved effective in the laboratory also promotes PEB when
566 participants do not know that they participate in a study. In this case, it might be advisable to
567 contrive a situation (e.g., distribute flyers and track how participants dispose of them) in order
568 to increase the power of the study. Alternatively, researchers may be interested in examining
569 whether the effects of a particular intervention are strong enough to stand out from the noise
570 typical for a particular PEB. This question cannot be addressed in a contrived situation that
571 involves the reduction of behavior-typical noise and rather calls for the observation of PEB in

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597 the measurement approach, PEB researchers should strive to develop and select assessment
598 tools based on evaluations of their psychometric properties. By using and building on
599 established and validated measures, researchers contribute to a cumulative research culture
600 that will improve our understanding of PEB in the long run.

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Supplementary Materials

953

Established self-report scales for the assessment of pro-environmental behavior

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In the following, we present a literature review of 33 established multi-item scales for the

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assessment of pro-environmental behavior (Table S1). These scales were identified by searching the

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reference lists of articles presenting newly developed pro-environmental behavior scales and by

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screening the Google Scholar records that cited these articles. While this approach likely resulted in

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the identification of most scales that are embedded in the respective research literature, we cannot

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guarantee the completeness of the list provided in Table S1. Nonetheless, we think that this list can be

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helpful for researchers looking for a measure to use in their studies.

961

Measures were included as being “established” when they had undergone psychometric

962

evaluation in their development or when they had been used in multiple studies in the exact same

963

form. Please note that this does neither imply that all of the scales listed below have been adequately

964

evaluated nor that all psychometric evaluations yielded favorable results.

965

Of the identified scales, 20 were designed to measure pro-environmental behavior in general,

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while the remaining 13 focus on more or less specific domains of pro-environmental behavior.

967

Domain-general measures of pro-environmental behavior can further be differentiated based on their

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dimensionality. Unidimensional and multidimensional conceptualizations of pro-environmental

969

behavior were found in ten studies each. This division is reflective of the ongoing debate about the

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similarities and differences between pro-environmental behaviors (Kaiser, 1998; Larson et al., 2015;

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Lee, Kim, Kim, & Choi, 2014; Stern, 2000; Vining & Ebreo, 2002). Whether pro-environmental

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behavior is multidimensional or not obviously depends on one’s operational definition of

973

unidimensionality. Consider, for example, the General Ecological Behavior (GEB) scales developed

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by Kaiser and colleagues which are portrayed as being unidimensional in Table S1. In fact,

975

evaluations of the factor structure of these scales have indicated that a six-dimensional model fits the

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data significantly better than a unidimensional one (Kaiser, Oerke, & Bogner, 2007; Kaiser & Wilson,

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2004). These results indicate that there are systematic differences between, for example, pro-

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environmental behavior in the domain of energy conservation and pro-environmental behavior in the

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domain of recycling. However, despite these differences, there were also strong correlations between

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980 the six dimensions of pro-environmental behavior, and the amount of information that was lost by
981 adopting a unidimensional model was judged to be negligible (Kaiser et al., 2007; Kaiser & Wilson,
982 2004). Hence, different pro-environmental behaviors appear to be related enough to be combined into
983 a meaningful domain-general index while also being different enough to create domain-specific
984 subscales.

985 Of note, the large number of different domain-general self-report scales suggests that many
986 researchers prefer to create their own measure of pro-environmental behavior over using already
987 existing scales. In many cases, the incremental value of newly developed measures and their
988 relationship to established measures remain unspecified. In other cases, the development of new
989 measures seems clearly warranted, for example, when researchers wish to assess pro-environmental
990 behavior in specific populations such as students in secondary education (Kaiser et al., 2007) or even
991 younger children (Evans et al., 2007).

992 Similar to these population-specific measures, domain-specific measures of pro-environmental
993 behavior might be important additions to the toolbox of the pro-environmental behavior researcher.
994 Some of these measures focus on pro-environmental behavior that is shown in a particular context
995 (e.g., the workplace Boiral & Paillé, 2012; Robertson & Barling, 2017). Other scales are designed to
996 capture a particular facet of pro-environmental behavior (e.g., activism, Alisat & Riemer, 2015). These
997 facets can be rather broad (e.g., consumption behavior, Roberts, 1996) or very specific (e.g., littering,
998 Ojedokun, 2016).

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Table S1

Overview of established self-report scales for the measurement of pro-environmental behavior

	domain	development context	items	α_{tot}	dim	subscale	example item	α_{sub}	correlates
domain-general measures									
Recurring Pro-Environmental Behavior Scale (Brick, Sherman, & Kim, 2017) ^a	general	MTurkers, USA	21	.82-.87	1		How often do you turn your personal electronics off or in low-power mode when not in use?		environmentalist identity, environmental attitudes, climate change beliefs, attitudes about environmentalists
Ecological Behaviour Scale (Casey & Scott, 2006) ^a	general	Students, Australia	17	.81	1		I use the washing machine only when it has a full load.		environmental concern
Children's Environmental Behavior Jumping Game (Evans et al., 2007) ^b	general	pupils, 7 yrs, USA	8	.49*	1		How often do you leave the refrigerator door open while deciding what to eat?		mother-rated PEB, NOT: environmental attitudes
Environmentally Responsible Behavior Scale (Iwata, 2001)	general	students, Japan	15	.71	1		I leave my TV set turned on while I am busy elsewhere.		environmental attitudes
General Ecological Behavior Scale (Kaiser, 1998; Kaiser & Wilson, 2004) ^c	general	members of transportation associations, Switzerland, repeated in several countries	30-65	.72-.88 .71-88*	1		I wash dirty clothes without prewashing.		willingness to behave pro-environmentally, acceptance of governmental prohibitions, membership in environmental organization, actual PEB
General Ecological Behavior Scale – adolescent version (Kaiser, Oerke, & Bogner, 2007) ^b	general	pupils 9-18 yrs, Germany	40	.78 .80*	1		I insist on holidays close to home.		environmental attitudes, other self-reported PEB measure
Actual Commitment to Ecological Behavior (Maloney & Ward, 1973) ^{a,b}	general	members of environmental organization,	36	.92	1		I keep track of my congressman and senator's voting records on environment issues.		membership in environmental organization, attitude, verbal

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		students, non-students, USA						commitment, NOT: environmental knowledge
Actual Commitment to Ecological Behavior – revised (Maloney, Ward, & Braucht, 1975) ^a	general	members of environmental organization, students, non-students, USA	10	.89	1		I keep track of my congressman and senator's voting records on environment issues.	membership in environmental organization, attitude, verbal commitment, NOT: environmental knowledge
Environmental Behavior Scale (Schultz et al., 2005)	general	students, Brazil, the Czech Republic, Germany, India, New Zealand, Russia	10	.60-.75	1		How often have you looked for ways to reuse things in the past year?	biospheric values
ECOSCALE- Action Taken (Stone, Barnes, Montgomery, 1995)	general	students, USA	5	n/p	1		I turn in polluters when I see them dumping toxic liquids.	other self-reported PEB measure
Pro-Environmental Activities Scale (Tilikidou, Adamson, & Sarmaniotis, 2002)	general	residents, Greece	11	.76-.80	2			other self-reported PEB measure, environmental attitudes
						participative activities	I often take part into environmental protection events.	.79-.87
						individual activities	I try to use less water.	.67-.70
Environmentalism Scale (Stern, Diez, Abel, Guagnano, & Kalof, 1999)	general	residents, USA	14	n/p	3			personal environmental norm

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						consumer behavior	How often do you avoid buying products from a company that you know may be harming the environment?	.72	
						willingness to sacrifice	I would be willing to pay much higher taxes in order to protect the environment.	.78	
						environmental citizenship	In the last twelve months, have you read any newsletters, magazines or other publications written by environmental groups?	.77	
Environmental Behavior Scale (Karp, 1996) ^b	general	students, USA	15	.82	3				biospheric values
						good citizen	I tried not to litter.	.72	
						activist	I contributed money to an environmental group.	.70	
						heathy consumer	I bought organically grown produce.	.69	
Pro-Environmental Behavior Scale (Larson, Stedman, Cooper, & Decker, 2015) ^b	general	residents, USA	13	n/p	4				
						conservation lifestyle	I conserved water or energy in my home.	.79	
						land stewardship	I made my yard or my land more desirable for wildlife.	.64	
						social environmentalism	I talked to others in my community about environmental issues.	.78	
						environmental citizenship	I signed a petition about an environmental issue.	.84	
Pro-Environmental Behavior Scale (Markle, 2013)	general	students, USA	19	.76-.80	4				environmental concern, environmental identity, support for environmental regulation, other self-reported PEB measure
						conservation	How often do you limit your time in the shower in order to conserve water?	.74-.77	
						environmental citizenship	Are you currently a member of any environmental, conservation, or wildlife protection group?	.63-.65	

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						food	During the past year have you decreased the amount of beef you consume?	.66-.67
						transportation	During the past year how often have you car-pooled?	.62-.64
Children's Responsible Environmental Behavior Scale (Erdogan, Ok, & Marcinkowski, 2012)	general	pupils, 10-11 yrs, Turkey	23	n.p.	4			
						political action	I talked to government officials in order to enforce environmental laws or punish people who violate these laws.	.92
						physical action/eco-management	I picked up litter, trash, and garbage in schools, picnic areas, parks, and street and threw them in garbage bins.	.70
						consumer and economic action	I purchased products which are recyclable and which are made from recycled materials (e.g. I purchased the products on which there is a recycling sign).	.70
						individual and public persuasion	I talked with my friends about what measures to be taken to protect and not harm the environment.	.80
Behavior Inventory of Environmental Action (Sia, Hunderford, & Tomera, 1986) ^{a,b}	general	members of environmental organization and educational travelers. USA	n/p	.90	5			environmental skills and knowledge, attitude towards pollution, environmental sensitivity
						eco-management	n/p	n/p
						persuasion	n/p	n/p
						consumerism	n/p	n/p
						political action	n/p	n/p
						legal action	n/p	n/p
Environmental Behavior Scale (Stanley, Lasonde, & Weiss, 1996)	general	students, USA	37	.90	6			environmental concern
						purchase	How often do you buy biodegradable laundry soap?	n/p
						recycling	How often do you recycle plastics	n/p

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						maintenance	How often do you keep tires inflated?	n/p
						curtailment	How often do you turn air conditioning down?	n/p
						transportation efficiency	How often do you avoid driving? How often do you install toilet dams?	n/p n/p
Tourists' Environmentally Responsible Behavior (Lee, Jan, & Yang, 2013)	general (and tourism-specific)	tourists, Taiwan	24	n/p	7			
						civil action	I join in community cleanup efforts	.84
						financial action	I buy environmentally friendly products	.82
						physical action	I turn off lights if I am leaving a room for more than 10 min	.79
						persuasive action	I convince someone to buy fruits and vegetables loose rather than in plastic bags	.87
						sustainable behavior	I observe the history and culture heritage detailed.	.83
						pro-environmental behavior	I voluntarily stop visiting a favorite spot if it needed to recover from environmental damage.	.81
						environmentally friendly behavior	I tell my companions not to feed the animals.	.77
Stanford Climate Change Behavior Survey (Armel, Yan, Todd, & Robinson, 2011) ^a	general, greenhouse e-gas-relevant behaviors	students, USA	97	n/p	10			importance of environmental sustainability, membership in environmental organizations, being vegetarian, NOT: number of environmental classes
						electricity	How many times per week do you usually shower?	.66
						high GHG transport	Approximately how often do you check your car tire inflation pressure?	.64
						low GHG transport	Mark the answer corresponding to the number of one way trips per week you typically travel by bus.	n/p

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						no GHG transport	Mark the answer corresponding to the number of one way trips per week you typically travel by biking.	n/p
						waste	How much trash do you personally produce each week in the place where you live? Estimate how many plastic grocery bags of trash you would fill.	.81
						food packaging	How often on average have you eaten 3–4 oz. canned fish during the past month?	.51
						high GHG foods	How often on average have you eaten 1 fresh banana during the past month?	.62
						low GHG foods	How often on average have you eaten 1 fresh tomato during the past month?	.89
						food purchasing	When you buy fresh fruits and vegetables, how often do you make it a point to buy fresh fruits and vegetables that are locally grown?	.71
						GHG credits	How much of your CO ₂ emissions do you offset by buying credits? (single item)	-
domain-specific measures								
Personal Pro-Environmental Behavior (Walton & Austin, 2011) ^b	personal behavior	residents, USA	6	.76	1		How often do you make an effort to conserve resources in your home, such as electricity, natural gas, and water for environmental reasons?	environmental concern
Organizational Citizenship Behaviour for the Environment (Boiral & Paillé, 2012) ^d	workplace behavior	students, Canada	10		3			
						eco-initiatives	I voluntarily carry out environmental actions and initiatives in my daily work activities.	.92
						eco-civic engagement	I undertake environmental actions that contribute positively to the image of my organization.	.90
						eco-helping	I encourage my colleagues to adopt more environmentally conscious behavior.	.81
Organizational Citizenship Behavior for the Environment (Robertson & Barling, 2017)	workplace behavior	Employees, USA	10	n/p	3			self-reported PEB measure, beliefs that PEBs are inconvenient.
						self-enacted OCBE	At work, I recycle whenever possible.	.80

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						co-worker OCBE	I help my co-workers be environmentally friendly at work.	.88
						organizational OCBE	I persuade my organization to purchase environmentally friendly products.	.89
Activism Scale (Séguin, Pelletier, & Hunsley, 1998) ^b	activism	residents, Canada	6	.80	1		How often do you participate in event organized by ecological groups?	perceived importance of environmental problems
Environmental Action Scale (Alisat & Riemer, 2015)	civic actions	students, Canada; MTurkers, USA	18	.92	2			environmental identity, environmental interest, involvement in environmental organizations
						participatory action	I became involved with an environmental group or political party (e.g., volunteer, summer job, etc.).	n/p
						leadership actions	I organized a community event which focused on environmental awareness.	n/p
Ecologically Conscious Consumer Behavior (Roberts, 1996) ^e	consumption	adult consumers, USA	22	.96	1		I have purchased products because they cause less pollution.	perceived consumer effectiveness, environmental concern
Green Consumption (Kim et al., 2012)	consumption	residents, Korea	10	n/p	3			perceived consumer effectiveness, credibility of green products
						health-conscious green consumption behavior	How likely are you to purchase organic foods?	.77
						resource-conscious green consumption behavior	How likely are you to purchase energy-efficient products?	.74
						socially conscious green consumption behavior	How likely are you not to purchase products from companies involved with environmental problems?	.92

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Ethically Minded Consumer Behavior (Sudbury-Riley & Kohlbacher, 2016)	consumption	residents > 50 yrs, UK, Germany, Hungary, Japan	10	.86-.93	5		membership in environmental organization, self-reported activism	
						ecobuy	I have switched products for environmental reasons.	.78-.90
						ecoboycott	I do not buy household products that harm the environment.	.85-.90
						recycle	Whenever possible, I buy products packaged in reusable or recyclable containers.	.80-.91
						CSRboycott	I will not buy a product if I know that the company that sells it is socially irresponsible.	.83-.90
						paymore	I have paid more for environmentally friendly products when there is a cheaper alternative.	.91-.96
Environmentally Responsible Consumption (Gupta & Agrawal, 2018)	consumption	passersby, India	38	n/p	10		environmental group membership, frugality, green consumption value	
						purchasing environment-friendly products	I buy products that are environment friendly.	.82
						need-based purchases	I avoid purchasing things that I do not need.	.86
						purchasing products in environmentally friendly packaging	I buy products packaged in recyclable material.	.84
						collaborative consumption	Whenever possible, I borrow things from others.	.82
						conscious consumption	I avoid wasteful consumption.	.86
						handling and care repair and reuse	I handle all things with care. I avoid discarding things that can be repaired.	.90 .89
						give/donate/offer	I give things that I do not need or use to others.	.90
						sell/exchange/trade	I sell off things that I do not need or use.	.89

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						disposing of waste	I segregate my household waste before disposing it.	.86	
Pro-Environmental Purchase Behaviour (Tilikidou, Adamson, & Sarmaniotis, 2002)	consumption	residents, Greece	11	.92-.93	1		I try to avoid environmentally harmful products.		other self-reported PEB measure, environmental attitudes
Eco-Socially Conscious Consumer Behavior (Saleem, Eagle, & Low, 2018)	car purchase and use	car dealership customers, Pakistan	9	.81	3				biospheric values
						eco-social conservation	I avoid using wide thread tires for that cause road friction and consume more fuel.	.78	
						eco-social use	Knowing that excessive speed is inefficient and requires more energy to stop the car, I consider observing speed limits.	.74	
						eco-social purchase	I would buy an electric vehicle even if its performance is lower than a conventional car.	.78	
Recycling and Reusing Scales (De Young, 1985-1986) ^{a,b}	recycling and reusing	residents, USA	11	n/p	2				frugality
						recycling reusing	recycle non-deposit glass jars and bottles save gift wrapping paper	.80 .84	
Littering Prevention Behavior Scale (Ojedokun, 2016)	littering	residents, Nigeria	41	.81	1		When I see someone littering, I direct him/her politely to use the litter bin.		

Note. ^aNo psychometric analysis of the factor structure of the scale is reported.

^bNo psychometric analysis that supported the selection of items is reported.

^cAdditional psychometric evaluation in Arnold et al., 2018; Kaiser & Biel, 2000; Kaiser & Wilson, 2000; Kaiser et al., 2001, 2003, 2018.

^dAdditional psychometric evaluation in Paillé & Boiral, 2013.

^eAdditional psychometric evaluation in Roberts & Bacon, 1997.

*Rasch separation reliability. n/p = not provided.

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